

## **Financial glossary**

### **Cash flow from operations**

Cash generated by a company's activities which primarily serves to finance its investments, repay its debts and pay dividends.

### **Commodities**

Raw materials (e.g. oil, gas, etc.).

### **Depreciation**

Accounting recognition of the loss in value incurred by an asset due to wear and tear caused by its use or its obsolescence due to technological advances.

### **Development and growth capex [Capital Expenditure/Capex]**

Investments seeking to increase the Group's total production capacity.

### **Dividends**

Amounts distributed by a company to each shareholder as compensation in return for the capital invested. They are distributed from net income and/or profits carried forward or in reserves.

### **EBITDA (Earnings Before Interest, Taxes, Depreciation, and Amortization)**

Alternative term for gross operating income representing the difference between the sales and operational expenses of a company before taking amortization/depreciation, financial income, expenses and tax into consideration.

### **Financial rating**

This rating, issued by specialist agencies such as S&P, Moody's and Fitch, assesses a company's ability to repay its debts.

### **Goodwill**

Difference between the price paid for an asset and its fair value.

This difference can be explained in particular by potential gains linked to synergies or by a brand's value.

Goodwill is not amortized but is subject to impairment tests at least once a year.

### **Guidance**

Indications provided by companies – on results or the level of debt, for example – over a given period.

### **IFRS (International Financial Reporting Standards)**

International accounting standards which entered into force in 2005.

These standards require, in particular, that the recording of assets on the balance sheet reflects their actual value.

**Impairment**

Recognition of a probable or unexpected loss in value of an asset which may arise, among other things, from a change in the economic, technological or legal environment.

An impairment reduces the income for the financial year in which it is recorded.

**Maintenance capex [Capital Expenditure/Capex]**

Investments intended to maintain production equipment in good working order without increasing the Group's total production capacity.

**Net debt**

Difference between financial debts (such as loans taken out with banks) and the company's cash flow.

**Net income**

Difference between all of the income and expenses of a company over a given financial year.

**Net recurring income**

Net income adjusted for items of an unusual or infrequent nature, such as loss or gain on disposals and impairments.

**Payout ratio**

The proportion of income from a given financial year that a company distributes to its shareholders in the form of dividends.

**Provisions**

Deduction made on the results for a financial year with a view to anticipating a subsequent probable disbursement.

**Revaluation of assets**

Recognition of a probable or unexpected increase in the value of an asset which may arise in particular due to a change in the economic, technological or legal environment.

A revaluation increases the income for the financial year in which it is recognized.

**Tangible and intangible assets**

Assets recorded on the company's balance sheet with a long service life.

Tangible assets are physical assets (land, plants, machines, etc.), whereas intangible assets have no physical substance (permits, brands, patents, etc.).